

Université IBMi

19 et 20 novembre 2024

IBM Innovation Studio Paris

S12 – AIOps : garantissez la performance applicative avec *Instana*

19 novembre 13:30 - 14:30

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Agenda

- Introduction : AIOps, APM (10 minutes)
- IBM Instana et l'agent IBM i (10 minutes)
- Démonstration (30 minutes)
- Questions/Réponses (10 minutes)

IBM Client Engineering | EMEA

Custom Demos, Architecture Workshops, MVP Prototyping...

Let's create ↗
value together

Data & AI
Squad

IBM Z &
Modernization Squad

Sustainability Squad

Hybrid Cloud
& AIOps Squad



Example of IBM i modernisation workshops:

[01 API-zation / REST / Core Business Integration](#) IBM Technology Zone

[02 DB2 Data Modernization: from Native to SQL](#)

[03 OpenShift, Merlin and DevOps](#)  IBM Technology Zone

[04 Open-Source Adoption with Legacy on IBM i](#)   IBM Technology

[05 Power/IBM i move to cloud: IBM Cloud PowerVS](#) IBM Technology Zone

[06 IBM i Resilience: PowerHA, DB2 Mirror](#)

[07 Ansible Automation and AIOps](#)   IBM Technology Zone

[08 Data Governance & MLOps with CP4Data](#)   IBM Technology

[09 Infuse AI in core business apps](#)    IBM Technology

NEW: IBM Watsonx Code Assistant for Z



19 et 20 novembre 2024



Introduction : AIOps, APM

Qu'est-ce que l'AIOps ?

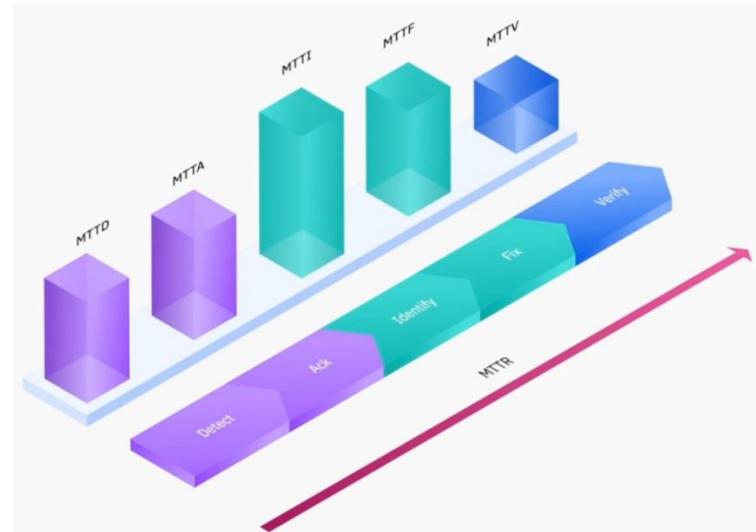
Intelligence Artificielle pour les Opérations IT

Utilise l'intelligence artificielle et le machine learning pour automatiser et améliorer les opérations informatiques, mieux gérer et optimiser l'environnement IT.

- **Analyse de Données** : Collecte et analyse de grandes quantités de données IT (logs, événements, métriques) en temps réel.
- **Détection d'Anomalies** : Identifie les schémas inhabituels et les problèmes de performance de manière proactive.
- **Actions Automatisées** : Automatise les réponses aux problèmes IT courants (ex. : redémarrage de services, mise à l'échelle des ressources).

Objectifs:

- Résolution plus rapide des problèmes grâce à une analyse automatisée des causes profondes. (réduire le MTTR →)
- Réduction des temps d'arrêt par la maintenance prédictive.
- Efficacité opérationnelle accrue en supprimant les tâches manuelles.



La puissance combinée de l'AIOps et de l'APM

APM (Application Performance Management) est un ensemble d'outils et de pratiques visant à surveiller et gérer la performance des applications logicielles pour assurer leur bon fonctionnement. On utilise des outils de tracage / **d'observabilité** des applications afin d'obtenir ces données de surveillance.

Combiner **AIOps** et **APM** = une synergie puissante pour gérer les environnements IT modernes

- **Surveillance proactive** : L'APM surveille la performance des applications, tandis que l'AIOps utilise l'IA pour prédire et prévenir les problèmes.
- **Résolution automatisée** : L'AIOps automatise le dépannage basé sur les données APM, réduisant les interventions manuelles.

Scenario : Si une application ralentit, l'APM détecte le problème, l'AIOps analyse les données, identifie la cause profonde et corrige automatiquement le problème ou fournit des recommandations, le tout en temps réel.

Stratégie AI pour IBM i



Db2 Data Analytics

- Trend analysis
- Anomaly detection

Operations

- Active monitoring / alerting
- Self-healing

Developer Experience

- Help developer write code
- Understand code

S12 – AIOps : gardez la performance applicative avec Instana

Benoit H + Benoit M

S30 – Merlin, DevOps, Git et développement moderne sur IBM i

Demain 10.15 → 11.15
Benoit M

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IBM Instana et agent IBM i



IBM Instana: Observabilité temps réel pour tous

Des données précises et en temps réel mises en contexte pour toutes les équipes qui en ont besoin

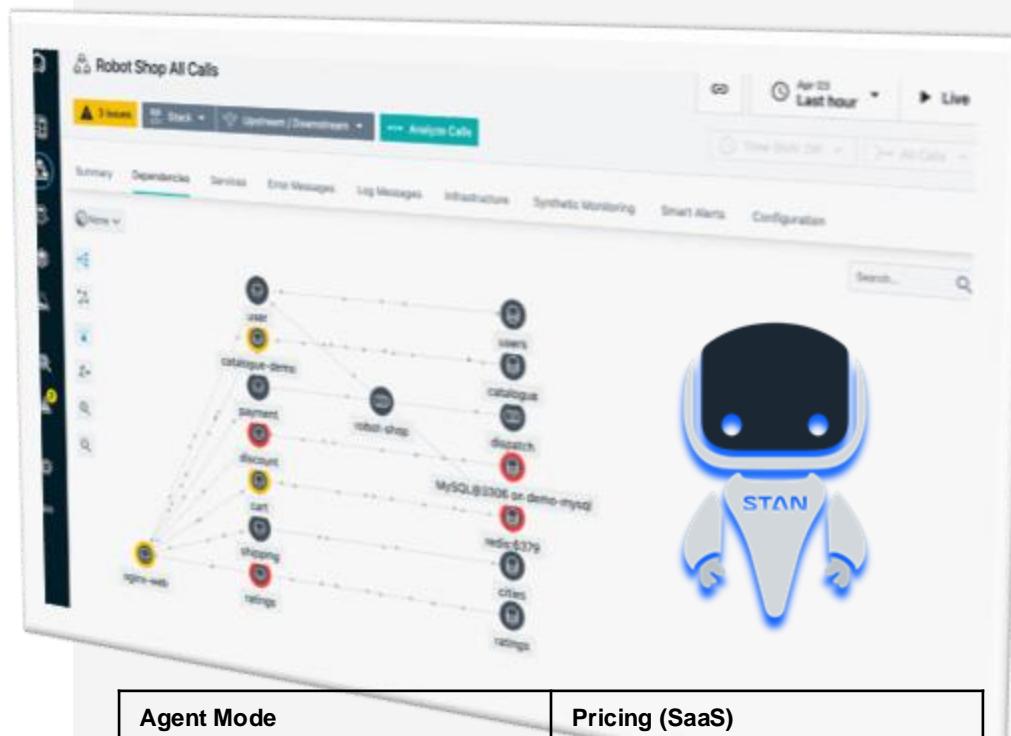
Données haute fidélité - Pas d'échantillonnage, granularité métrique d'une seconde et traçage de bout en bout

Automatisez la résolution des problèmes grâce aux alertes

Comprenez les dépendances entre les applications mobile, Web, les applications et l'infrastructure – plus de 300 technologies prises en charge.

Facile à utiliser. Facile à installer. Aucune compétence spécialisée requise. Tarification simple, transparente et prévisible

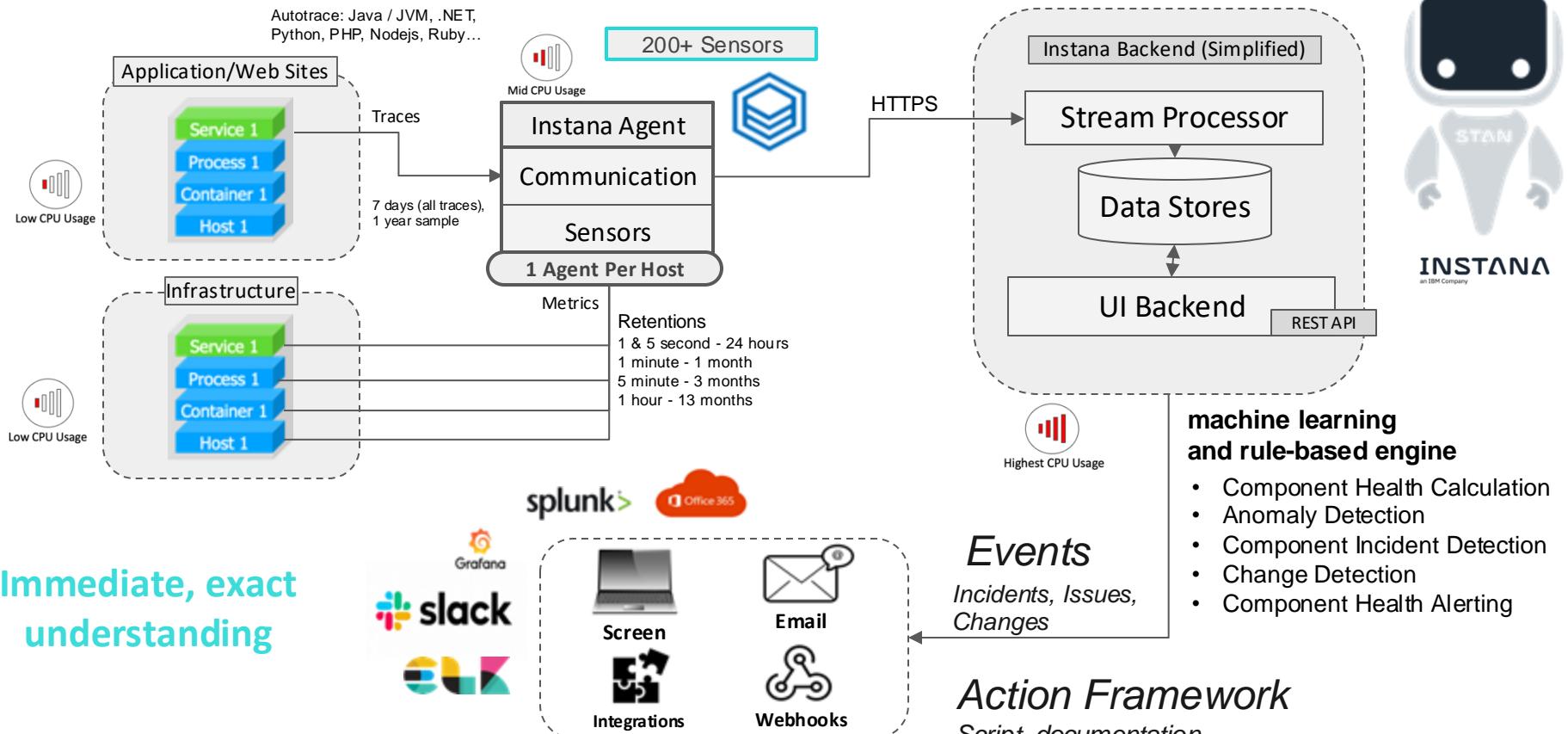
<https://www.ibm.com/docs/en/instana-observability/current?topic=configuring-monitoring-supported-technologies#agent-sensors>



Agent Mode	Pricing (SaaS)
IQM (Infrastructure)	20€/mo/agent (ex: IBM i LPAR)
APM (incl. IQM)	80€/mo/agent
On Prems:	SaaS Price + Infrastructure cost

En general , 60-70% IQM, 30-40% APM

Instana : Architecture Générale



Instana & Agent IBM i : Tech Preview

- Agent « Remote » :
 - Agent sous linux
 - Sondes basées sur Script SSH/GO PERFORM
 - Métriques limitées
- Sensor Power HMC etc.
 - Remontées d'évènements Hardware
- Nouveau !!
 - Agent et sondes en local (natives) sur IBM i
 - Données Infrastructure et applicatives



IBM i



Db2 for IBM i

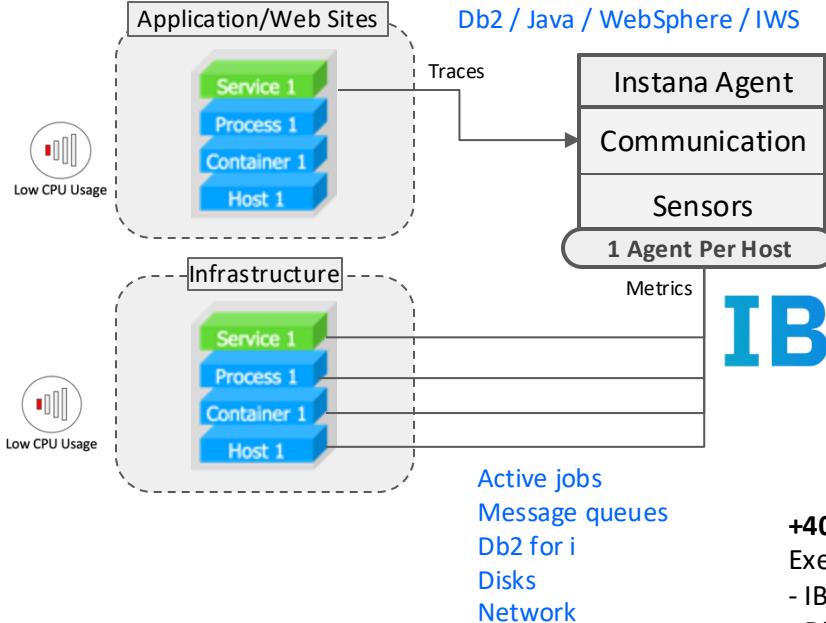
<https://www.ibm.com/docs/en/instana-observability/current?topic=configuring-monitoring-supported-technologies#agent-sensors>



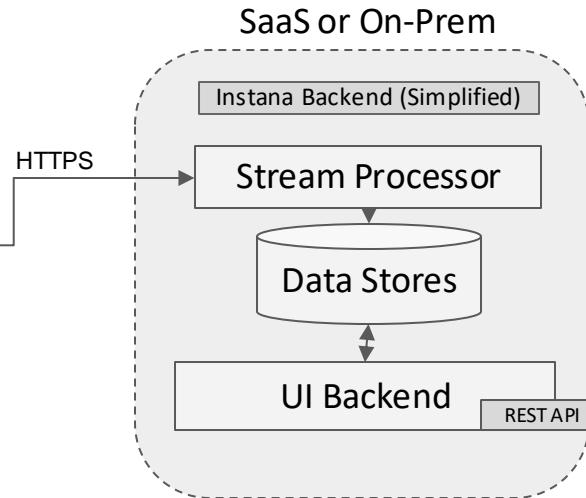
IBM i

Active jobs
Message queues
Db2 for i
Disks
Network
Java / WebSphere / IWS

Instana & Agent IBM i



IBM i



Machine learning and rule-based engine

- Santé des composants
- Détection d'incidents
- Détection de changements
- Alertes

Evènements

Incidents, Issues, Changes

+400 Evènements livrés avec le produit (5 ou 6 pour IBM i)

Exemples:

- IBM i message queue events (qsysopr etc.)
- Disk utilization > 80 %

+ Custom Events /Smart Alerts

Exemples:

- Changement d'état , ex IWS STARTED -> NOT STARTED
- ralentissement requête Web ou SQL etc.

Instana & Agent IBM i : Evènements

EVÉNEMENTS ET ALERTES

Evénements

Alertes

Canaux d'alerte

Fenêtres de maintenance

Contenu personnalisé

GESTION DE JOURNAL

Supprimer les journaux

AUDIT

Journal des actions

S'attache dans la description du problème. Doit être aussi descriptive que possible. Prend en charge Markdown.

Gravité du problème

Avertissement

Incident

Délai de grâce

Sélectionner...

2. Condition

Source

Métriques intégrées

Type d'entité

ibmi

Db2 on i

IBM i

Informations réseau sur IBM i

Informations sur les disques sur IBM i

Informations sur les files d'attente de messages sur IBM i

Informations sur les travaux actifs sur IBM i

+ sondes applicatives : Node.js , Liberty etc.

Installation de l'Agent natif IBM i

Procédure <https://www.ibm.com/docs/en/instana-observability/current?topic=agents-installing-i>

Démarrage et vérifications:

Scripts /opt/instana/instana-agent/bin/start , stop, status

L'agent est une jvm démarrable en batch (sbmjobj)

2 fichiers de configuration à paramétrer avant démarrage

```
[benoitm@9.128.137.104's password:  
***** IBM i 7.5 BOIKO *****  
  
##### # ##### # # ##### ##### #####  
# # # # # # # # # # # # #  
# # # # # # # # # # # # #  
# # # # # # # # # # # # #  
# # # # # # # # # # # # #  
# # # # # # # # # # # # #  
# # # # # # # # # # # # #  
  
***** DEMO MERLIN INSTANA *****  
[21:56:37][PPSIBMIMERLIN.SHOWBC.IBM.COM][~]# /opt/instana/instana-agent/bin/status  
Checking Host machine for TLS 1.3 support  
IBM Semeru Runtime Certified Edition (build 11.0.22+7)  
Running ... (pid 162174)  
[21:57:41][PPSIBMIMERLIN.SHOWBC.IBM.COM][~]#
```

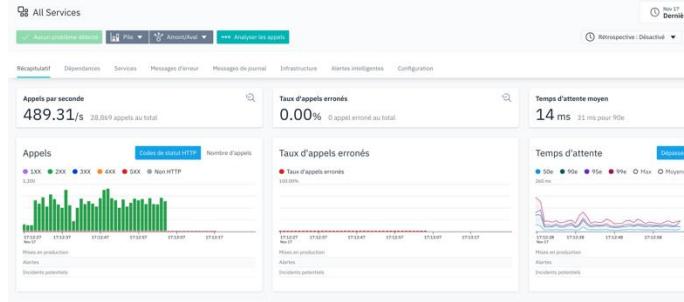
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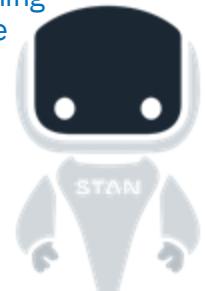
Démonstration

Démonstration

Observabilité d'une application hybride
Web/IBM i sous stress, et ciblage/résolution
rapide de problèmes de performance.



AI : machine learning
et moteur de règle



Evènement
personnalisé
“Smart Event”

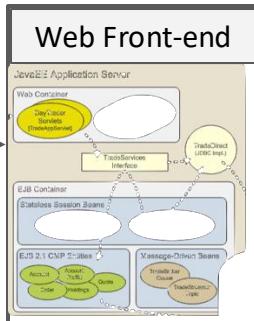
The screenshot shows the 'Événement' (Event) section of the Instana interface. It lists a result for 'Too much CPU usage by user processes' on 2024-11-17 at 17:33:49. The event details show it was online from 2024-11-17, 17:12:20 to 2024-11-17, 17:12:16. A note indicates 'Le nombre d'appels est anormalement élevé.' (The number of calls is abnormally high.)



Utilisateurs
(simulation jmeter)

HTTPS

Cloud Native
.NET
→ Java/Liberty
PHP
Node.js
Python
OpenShift/K8s
...



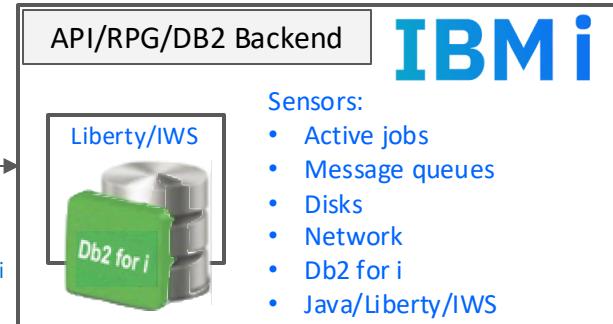
Liberty

JDBC
HTTPS



IBM i

Oracle
AIX
→ IBM i
→ Db2 for i
Mysql
IBM Z
...



MERCi

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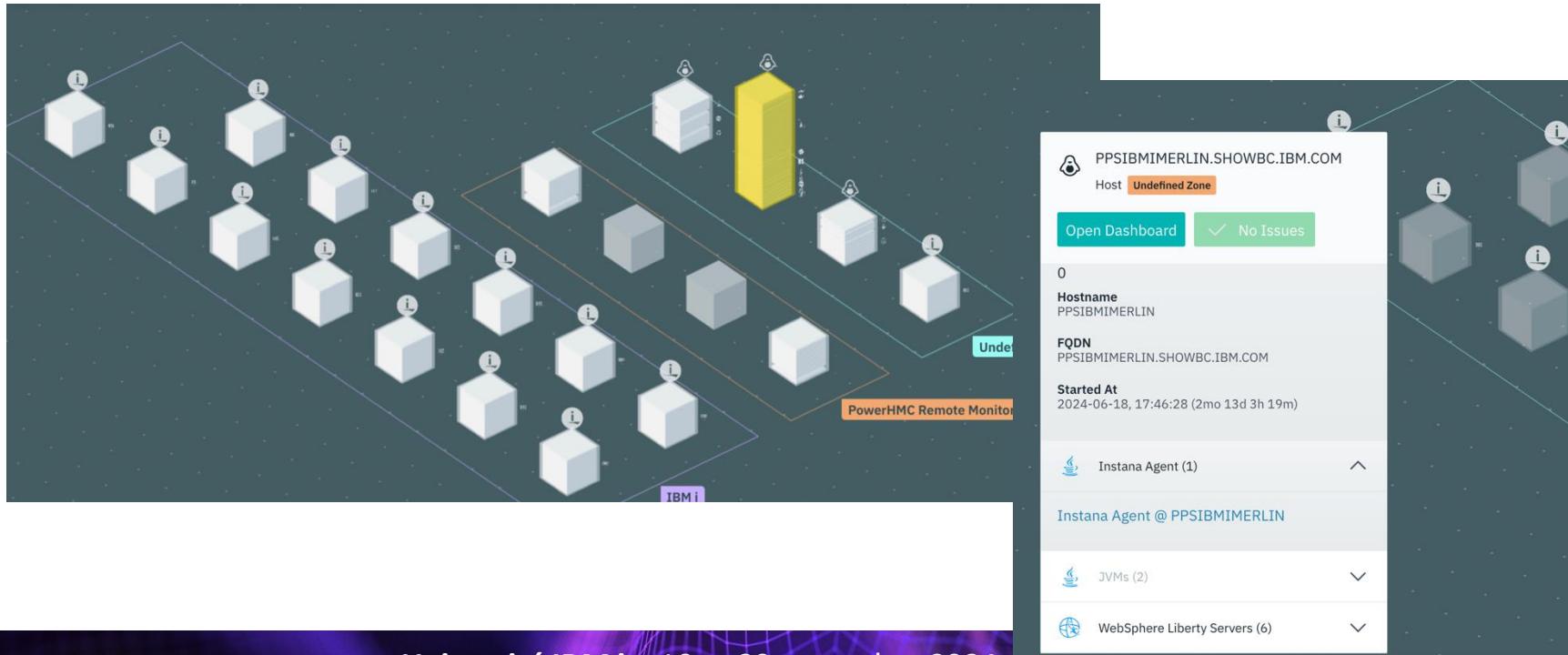


Démonstration

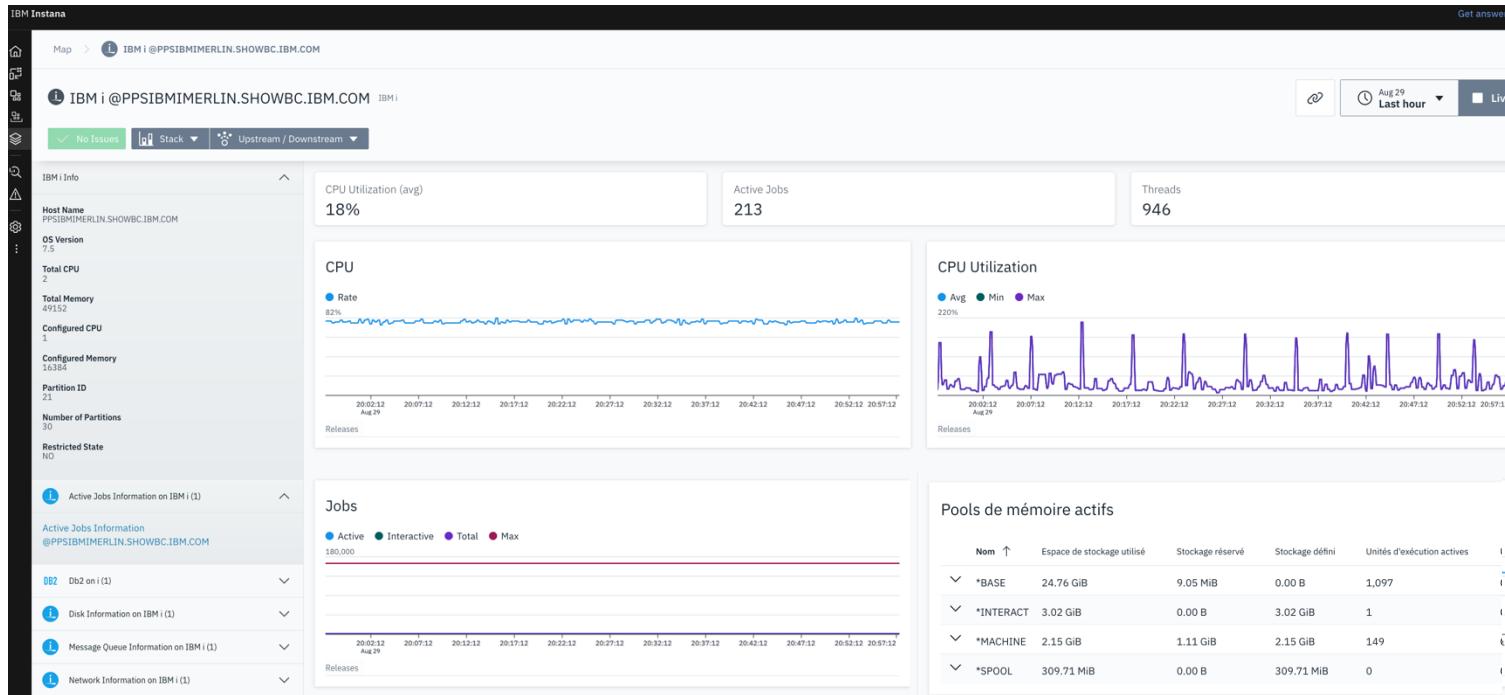
Installation de l'Agent natif IBM i

Vue de l'infrastructure :

IBM i "host agent" et ses sondes db2 , queues , jobs, jvm etc.



Situation initiale : Agent natif IBM i



- Active Jobs, Db2, Disk, MSGQ, Network, Java...

Situation initiale : Agent natif IBM i

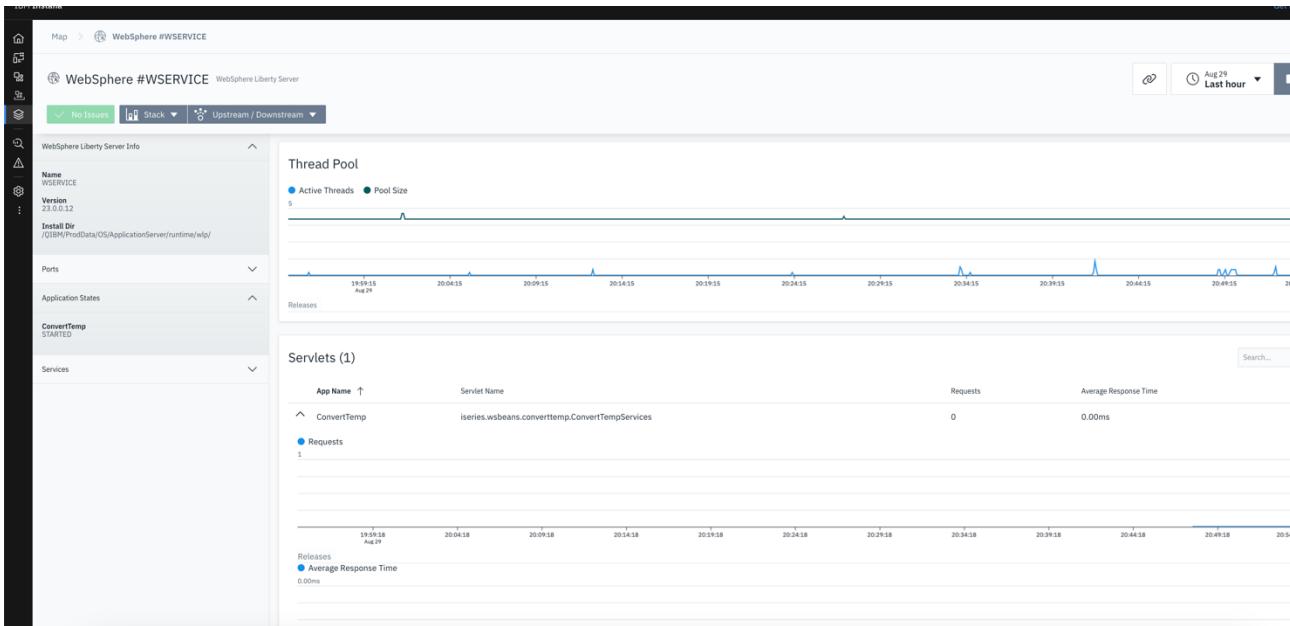
The screenshot shows the 'Active Jobs Information' dashboard for an IBM i host named PPSIBMIMERLIN.SHOWBC.IBM.COM. The interface includes a navigation bar with 'Map', 'IBM i @PPSIBMIMERLIN.SHOWBC.IBM.COM', and 'Active Jobs Information @PPSIBMIMERLIN.SHOWBC.IBM.COM'. A top banner displays the title, a refresh icon, the date 'Aug 29', a time range 'Last hour', and a 'Live' button. Below the banner, there are three filter buttons: 'No Issues' (selected), 'Stack', and 'Upstream / Downstream'. The main area is titled 'Top Active Jobs (as of 2024-08-29, 20:58:10)' and lists the following jobs:

Job Name	User Name	Elapsed CPU Percentage	Temporary Storage	Job Status	Job Type
891955/QUSER/QZDASOINIT	QIBMPSC	6.49%	32 MiB	RUN	PJ
890125/QUSER/QZDASOINIT	INSTANA	5.04%	51 MiB	TIMW	PJ
891445/QUSER/QZDASOINIT	BENOITM	3.60%	47 MiB	RUN	PJ
890089/QSECOFR/QP0ZSPWP	BENOITM	2.62%	310 MiB	THDW	BCI
723324/QWFRAADMIN/ADMIN1	QWFRAADMIN	0.69%	423 MiB	THDW	RCI

- Active Jobs, Db2, Disk, MSGQ, Network, Java...

Situation initiale : Agent natif IBM i

- APM pour Java, WebSphere Liberty et IWS sur IBM i



WebSphere Liberty (IWS) avec un service convertTemp (situation initiale avant déploiement)

Déploiement d'un service dans IWS et intégration APM

The image displays two side-by-side screenshots of the WebSphere Liberty Integration WorkSpace (IWS) interface, illustrating the deployment of a REST service.

Screenshot 1 (Left):

- Header:** Setup, Manage (selected), Advanced | Related Links.
- Breadcrumbs:** All Servers | HTTP Servers | Application Servers | Installations.
- Server Selection:** Server: WSERVICE - V2.6 (web services).
- Left Sidebar:**
 - Common Tasks and Wizards: Deploy New Service, Manage Deployed Services.
 - Web Services: Properties, View HTTP Servers.
 - Server Properties: Properties, View HTTP Servers.
 - Security: Logging, View Logs, View Create Summary.
 - Tools: Web Log Monitor, Create Certificate, Manage Certificates, Create Keystore.
- Central Content:**
 - Section: WSERVICE > Manage Deployed Services.
 - Data current as of 29 août 2024 20:51:52.
 - Table: Manage Deployed Services

Service name	Status	Type	Startup type
ConvertTemp	Running	SOAP	Automatic
floc	Installing	REST	Automatic
 - Buttons: Deploy, Refresh.

Screenshot 2 (Right):

- Header:** All Servers | HTTP Servers | Application Servers | Installations.
- Breadcrumbs:** WSERVICE > Manage Deployed Services.
- Server Selection:** Server: WSERVICE - V2.6 (web services).
- Left Sidebar:**
 - Common Tasks and Wizards: Deploy New Service, Manage Deployed Services.
 - Web Services: Properties, View HTTP Servers.
 - Server Properties: Properties, View HTTP Servers.
 - Security: Logging, View Logs, View Create Summary.
 - Tools: Web Log Monitor, Create Certificate, Manage Certificates, Create Keystore.
- Central Content:**
 - Section: WSERVICE > Manage Deployed Services.
 - Data current as of 29 août 2024 20:52:18.
 - Table: Manage Deployed Services

Service name	Status	Type	Startup type	Service definition
ConvertTemp	Running	SOAP	Automatic	View WSDL
floc	Running	REST	Automatic	View Swagger
 - Buttons: Deploy, Refresh.

Deployment d'un service REST dans WebSphere Liberty (IWS)

Déploiement d'un service dans IWS et intégration APM

The screenshot shows two panels. On the left is the 'WebSphere #WSERVICE' interface, displaying server info (Name: WSERVICE, Version: 23.0.0.12, Install Dir: /QIBM/ProdData/OS/ApplicationServer/runtime/wlp/), ports, application states (ftoc STARTED, ConvertTemp STARTING), and a Thread Pool section showing 4 active threads. On the right is the Instana APM 'Event' dashboard at the URL <https://instana-server.showbc.ibm.com/s/jOoKqsz4Qlu-gW-6NIRRdg>. The event timeline shows several events: 'online' (2024-08-29, 21:10:09), 'offline' (2024-08-29, 21:10:04), 'Change detected' (2024-08-29, 21:08:54), and another 'Change detected' (2024-08-29, 21:08:49). The legend indicates: All (All), Incidents (Orange), Critical (Red), Warning (Yellow), Offline (Grey), Online (Blue), and Changes (Purple).

Title	On	Started	End
online	[172.18.0.23]:5701...	2024-08-29, 21:10:09	2024-08-29, 21:10:09
offline	[172.18.0.23]:5701...	2024-08-29, 21:10:04	2024-08-29, 21:10:04
Change detected	WebSphere #WSERV...	2024-08-29, 21:08:54	2024-08-29, 21:08:54
Change detected	2511	2024-08-29, 21:08:49	2024-08-29, 21:08:49

Event reporté en cas d'ajout de service, d'indisponibilité d'un service (redémarrage par exemple)

Déploiement d'un service dans IWS et intégration APM

Demonstration

All	Incidents	Issues	Changes	Monitoring issues	?
↔ offline				[172.18.0.23]:5701... 2024-08-29, 17:58:04	2024-08-29, 17:58:04
◇ System load too high				instana-server.show... 2024-08-29, 17:56:10	2024-08-29, 17:58:41
↔ online				[172.18.0.23]:5701... 2024-08-29, 17:56:09	2024-08-29, 17:56:09
↔ offline				[172.18.0.23]:5701... 2024-08-29, 17:56:08	2024-08-29, 17:56:08
↔ online				i Message Queue Infor... 2024-08-29, 17:52:28	
↔ offline				i Network Information... 2024-08-29, 17:52:28	
↔ online				i Disk Information @P... 2024-08-29, 17:52:28	
↔ online				i IBM i @PPSIBMIDM2 2024-08-29, 17:52:28	
↔ online				i Active Jobs Informati... 2024-08-29, 17:52:28	

D'autres événements et alertes peuvent être remontés par l'agent natif IBM i (disk, msgq, CPU, etc.)

Scenario: Montée en charge IWS (ou Java)

The screenshot shows the IBM APM interface with the following details:

- URL:** 9.128.137.104:10010/web/services/ftoc/100
- Tempout:** "37.77"
- Analytics View:** Applications / Calls
- Filter:** Dest Endpoint Name = GET/web
- Time Range:** Aug 29 Last hour
- Metrics:** Calls (sum), Erroneous Calls Rate (mean), Latency (mean)
- Call Overview:** 1 Call, 1 Erroneous Call Rate (mean: 100.00%), 840ms Latency (mean).
- Call Details:** GET /web/services/ConvertTempService/ConvertTemp (Timestamp: 2024-08-29, 20:44:09, Latency: 39ms) and another entry (Timestamp: 2024-08-29, 20:41:46, Latency: 835ms).

Injection de charge et données de performance d'un service (SOAP, REST...)

Scenario: Montée en charge IWS (ou Java)

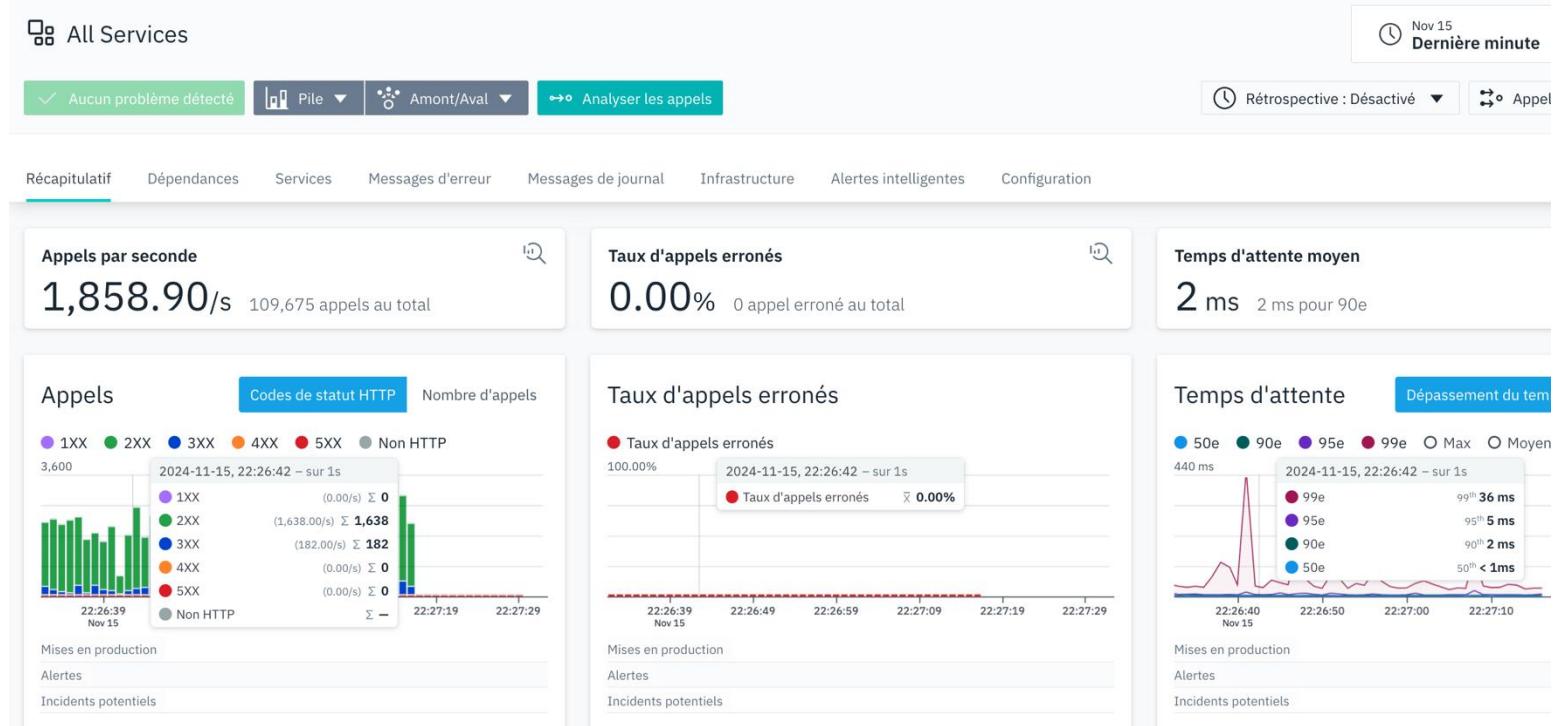
TEMPOUT: "37.77"

Call	Service	Timestamp	Latency
GET /web/services/ftoc/100	2511	2024-08-29, 21:28:10	4ms
GET /web/services/ftoc/100	2511	2024-08-29, 21:28:07	2ms
GET /web/services/ftoc/100	2511	2024-08-29, 21:28:07	3ms
GET /web/services/ftoc/100	2511	2024-08-29, 21:28:07	3ms

Injection de charge et
données de performance
d'un service (SOAP, REST...)

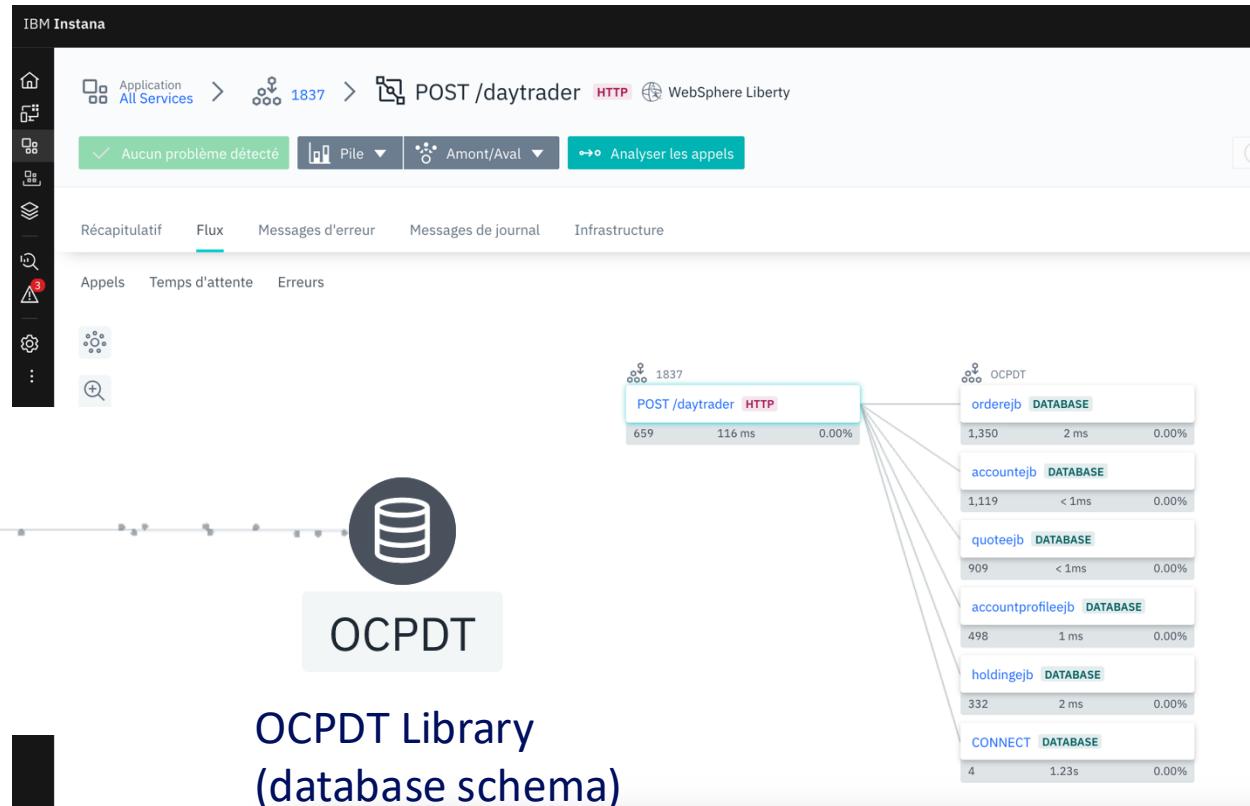
Scénario: Montée en charge IWS (ou Java)

APPLICATION :



Scénario: Montée en charge IWS (ou Java)

APPLICATION :



1837

IWS/Liberty



OCPDT Library
(database schema)

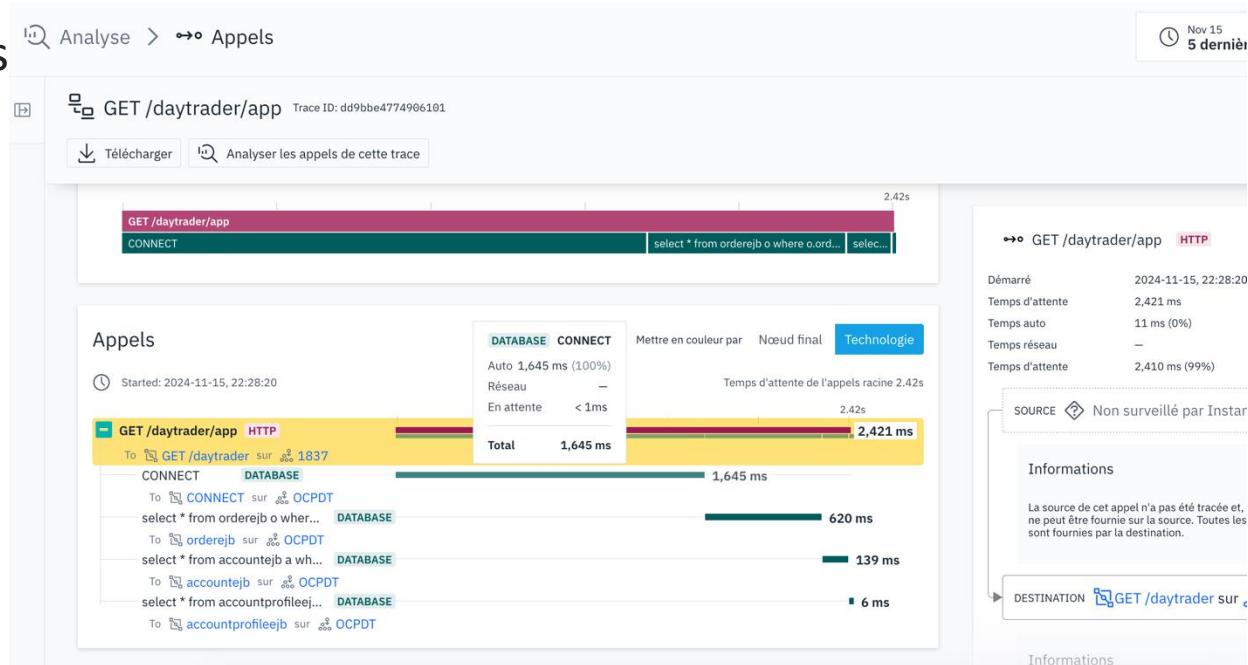
Scénario: Montée en charge IWS (ou Liberty/Java)

ANALYSE :

- Temps de réponse important ?

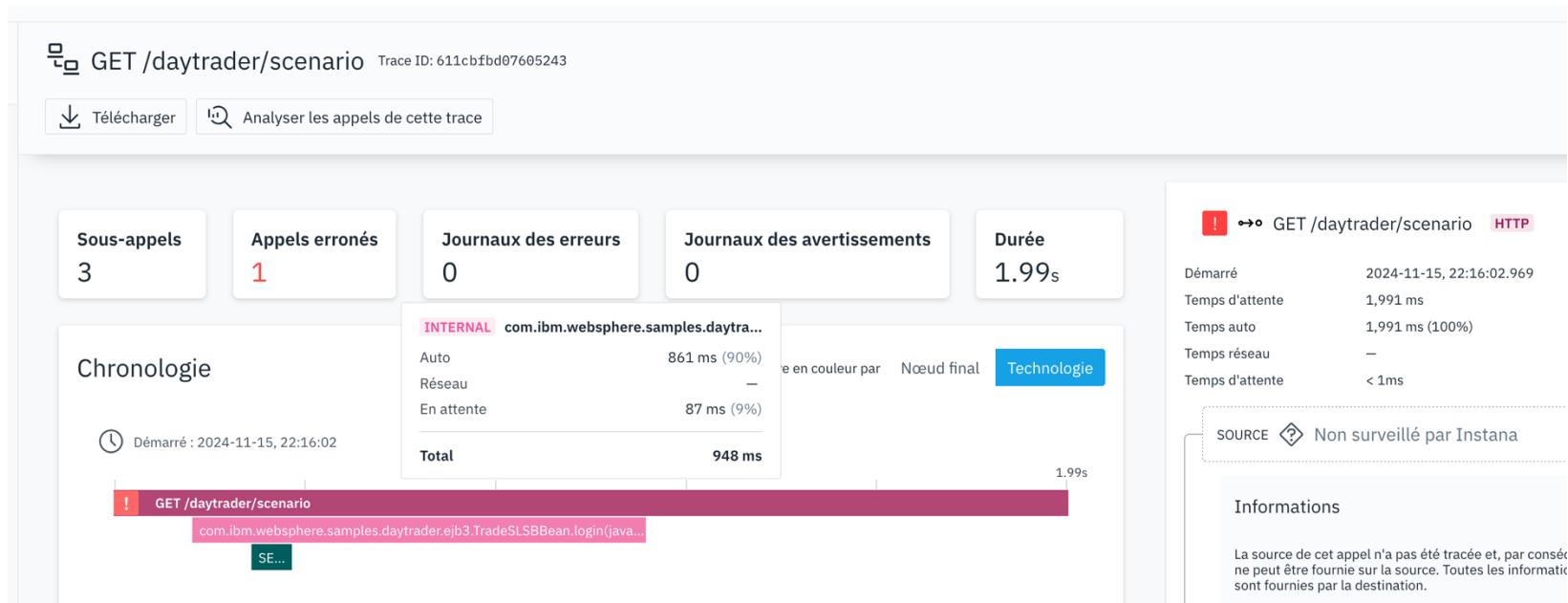
Determination de root cause
quelques instants:

Ici, CONNECT trop long,
→ Pool de connexion trop petit?



Scénario: Montée en charge IWS (ou Liberty/Java)

- ANALYSE :
 - Remontées des erreurs applicatives pour analyse



Evènements et Alertes

■ ALERTING

ex: Email channel

[Instana] Issue - Application "All Services" - Le nombre d'appels est anormalement élevé.

instana@showroom.bc.ibm.com <instana@showroom.bc.ibm.com>
To: Benoit Marolleau

Retention: 1-Year Expires: 17/11/2025.

INSTANA
an IBM Company

Le nombre d'appels est anormalement élevé.
Entity
Application All Services

Event Data		View Event
Event ID	g1ctNtg@aqz28wkkTg1xKg	
Severity	Warning	
Status	Open	
Def	[Instana] Issue - Application "All Services" - Le nombre d'appels est anormalement élevé.	
Metric name	calls	
Metric value at trigger time	523590	
Threshold value at trigger time	454620	
Custom Payloads	-	
Tag(s)	-	
View Event		

The screenshot shows the IBM Instana interface with a blue arrow pointing from the 'View Event' button in the email message on the left to the event list on the right. The event list displays six events, with the first one being the triggered alert.

Titre	Début	Fin
Le nombre d'appels est anormalement... 2024-11-17, 16:51:33	2024-11-17, 16:50:06	—
offline	2024-11-17, 16:50:06	—
Occupation Disque Supérieure à 80 % 2024-11-15, 08:12:16	—	Terminé
Occupation Disque Supérieure à 80 % 2024-11-15, 08:12:16	—	Terminé
Occupation Disque Supérieure à 80 % 2024-11-15, 08:12:10	—	Terminé
Occupation Disque Supérieure à 80 % 2024-11-15, 08:12:10	—	Terminé

Description
All Services
Le nombre d'appels est supérieur ou égal à 454620 appels.

Métriques

Évènements et Alertes

- Détail d'un évènement et évènement associés

The screenshot displays the IBM Instana interface for monitoring system health. The main title is "Événement" (Event). The navigation bar includes tabs for "Tout", "Incidents" (which is selected), "Problèmes", "Modifications", and "Problèmes de surveillance". Below the tabs, a specific event is highlighted: "Occupation Disque Supérieure à 80 %". A question "Cet événement a-t-il été utile ?" (Was this event useful?) is present. Key details about the event include:

Déclenché	Terminé	Durée	Gravité
2024-11-15 08:12:10	—	14 h 26 m 2s	Avertissement

The "Événement déclencheur" (Triggering event) section shows the initial trigger: "Occupation Disque Supérieure à 80 %" (Duration: 14 h 26 m 2s) at 08:12:10, activated by "IBM i @PPSIBMIDM1".

The "Événements associés (2)" (Associated events (2)) section lists two additional events:

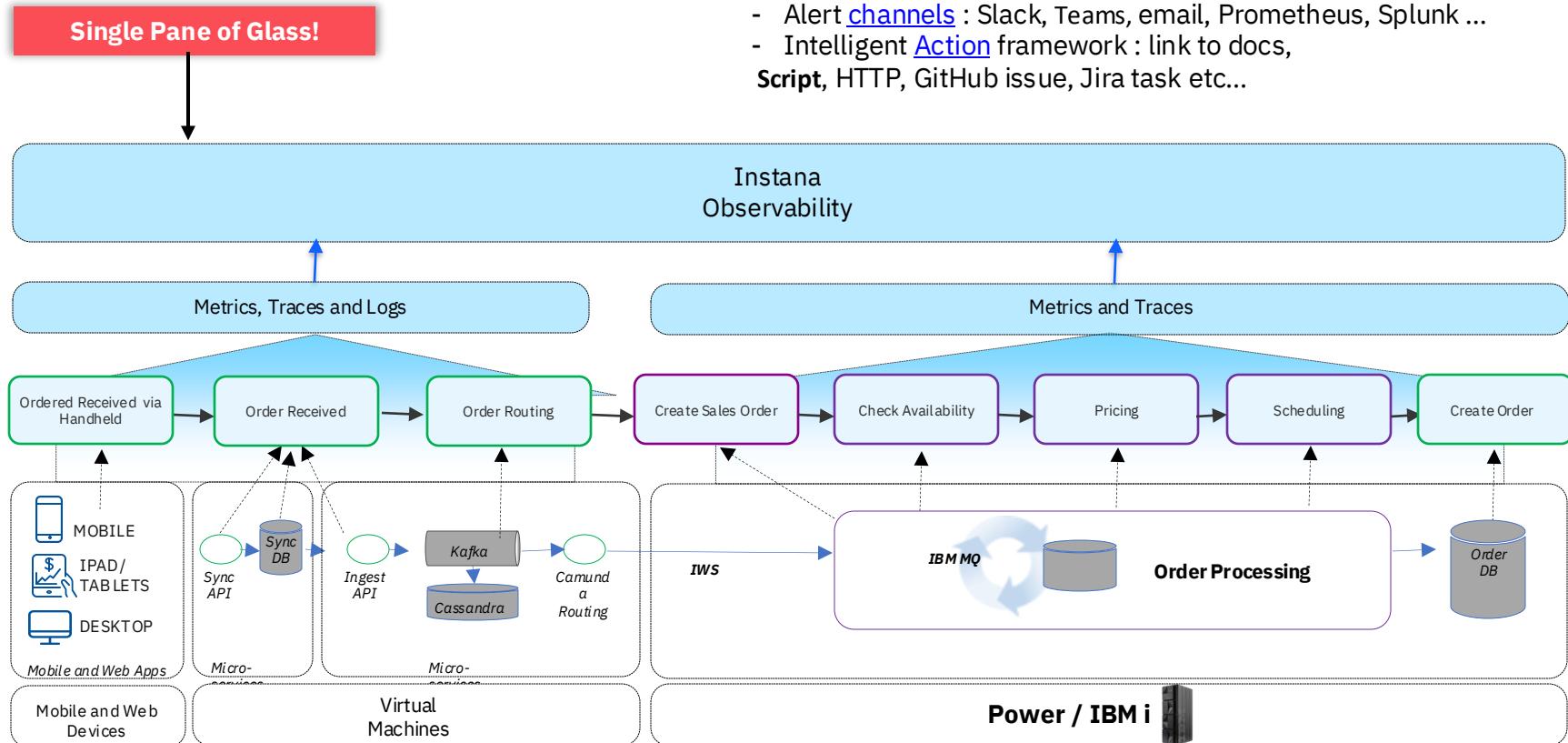
- 2024-11-15, 08:09:10: "online" (Activé : IBM i @PPSIBMIDM1)
- 2024-11-15, 10:09:10: "online" (Activé : IBM i @PPSIBMIDM1)

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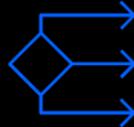
Backup slides

Instana can observe the **entire Hybrid Application Landscape**

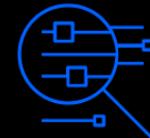


IBM's Hybrid Cloud Management

AI-driven automation of IT



Faster Decision Making



Smarter Resource Allocation



Analytic Insights

Full-stack, enterprise observability

Dynamic resource management and cost optimization

Autonomous problem determination, remediation, avoidance

Observe

INSTANA

an IBM Company

Real-time understanding of environment

Optimize

turbonomic

an IBM Company

Maximize efficiency, compliance

Automate

IBM Cloud Pak for Watson AIOps

Automate IT availability

AI-Powered Automation

IT under pressure: Meeting greater customer demands with fewer skilled employees

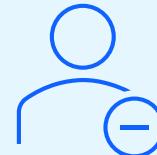
43%

of customers have
[changed brand loyalty](#)
due to a bad user
experience



50%

of all employees need to
upskill or reskill by 2025 for
responsibilities arising from
automation and new
technologies



\$250K

the average cost of an
hour of downtime
when a revenue
generating production
service is impacted



IBM Instana Observability

Real-time observability to understand your application and infrastructure stack



Full-stack visibility with context to assure application health and performance

Enterprise Observability



Full-stack application visibility

Mapping, tracing, and profiling

1 second granularity and no sampling

Automatic and Continuous



Self-monitoring, auto-updating single agent

Discovery, deployment, and configuration

Real-time change detection and dependency mapping

Context and Visualization



Zero-configuration dashboards, alerting, troubleshooting

Automatic anomaly detection

Unbounded analytics

Intelligent Action



Root cause analysis with correlated alerting

Guided troubleshooting

Immediate feedback of pipelines and canaries

Instana delivers measurable business outcomes



Risk

- Improved application availability
- Quicker resolution of incidents

⬇️ 69% MTTD
⬇️ 52% MTTR
⬆️ +5 bps Availability



Revenue

- Increased deployment frequency
- Optimized infrastructure spend

⬆️ 3x Deployments
⬆️ 75% Cloud efficiency
⬇️ 50% Cloud spend



Efficiency

- Increased operational efficiency
- Fosters DevSecOps culture

⬇️ 86% Time & effort
⬆️ 20% Develops time

**Quantified Impact is based on actual customer metrics representing conservative average gains.
Impact should be uniquely quantified for each company.*

Acceleration to AI-powered IT Operations separates leaders from their peers...



Provides mission-critical file transfer solutions for companies in 100 countries, receives > 50 million API calls daily. IBM **Instana** provides instant visibility into application performance issues.

56.6%

reduction in mean time to resolution (MTTR)



Worldwide enterprise producing 60 million appliances yearly, automated IT with CP4WAIOps boosting efficiency and contributing to ambitious environmental sustainability goals.

1,000 hours

per year saved



Providence deployed Turbonomic which freed up financial and human resources — which can now be invested into modernization initiatives that provide better healthcare outcomes for patients.

\$2M

reduced Cloud spend



Previously, when one of its SAN volumes ran out of space, Deveraux faced a three-hour system disruption. With SevOne NPM they detected the SAN issue hours in advance, instead of having a three-hour disruption

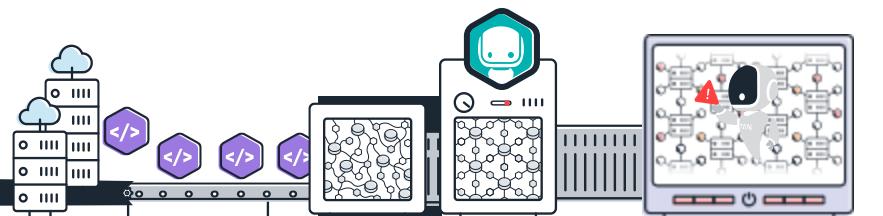
40%

of issues caught before end user impact

IBM Instana Observability

Real-time observability for everyone—and anyone.

All the data. With all the context. For all your teams.



Automate full-stack visibility

Collect accurate data with context

Turn data into intelligent action

Ease of Use

MORE INNOVATION

20%

free developer time

MORE SPEED

3X

increase in deployments

MORE EFFICIENCY

52%

reduction in MTTR

Why Instana?

All application stakeholders, from DevOps and SRE to ITOps, Platform Engineering, Dev and even business side users - get the *data they want* with the *context they need*.

Pricing is simple and predictable

Teams get unlimited use of the platform, worry-free without surprises.

- ✓ **Applications** are automatically discovered and monitored (no reboots, no labels, no tagging)
- ✓ **Full-stack context** is automatically discovered with 1-second granularity and an end-to-end trace of every call
- ✓ **Automatic** rollbacks and incident remediation can be triggered by intelligent action (before incidents impact end users).

Easy to use, Easy to deploy, Easy to understand pricing

- Simple, predictable and transparent pricing – no surprises
- Automated discovery and deployment
- All-inclusive (EUM/DX, mobile, database, synthetics, serverless, profiling)
- Unlimited users
- No data ingestion charge
- No data storage charge
- **No variable charges!**

Agent Mode	Pricing (SaaS)
IQM (Infrastructure)	20€/mo/agent (ex: IBM i LPAR)
APM (incl. IQM)	80€/mo/agent
On Prems:	SaaS Price + Infrastructure cost

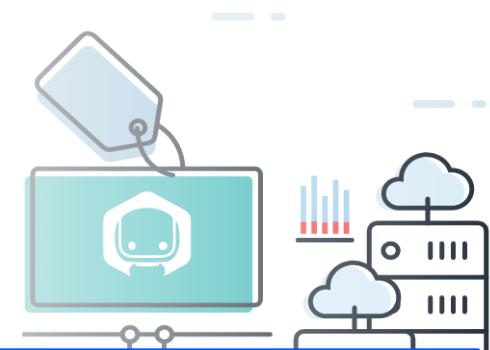
En general , 60-70% IQM, 30-40% APM

“On a single screen, Instana presents the status of the complete architecture. Always simple to use and modify.”

An IBM Instana user



From G2Crowd.com



Customers who moved from another APM provider to Instana have been able to **increase the number of managed entities by 5X**, covering more applications and infrastructure, for the same cost or less.